

Approved Minutes of the AHR Board of Directors Meeting August 31, 2004 Conference Call

President Sutton called the meeting to order at 8:05 p.m. Directors Duvall, Greenisen, Hendershot, Inabinett, Leisure, Sutton, Wallace, Yoder and Young were present. Directors Smith and Rousseau joined later. AHR Recorder, Karen Young, was also present. Theo Hug was absent.

Greenisen moved to approve the minutes of the July 14, 2004, Board of Directors meeting. Duvall seconded. Motion carried.

Greenisen moved to approve the minutes of the August 4, 2004, Board of Directors meeting. Young seconded. Motion carried.

The following slate of AHR Board candidates was presented for the Board's approval:

Great Lakes - Bill Jameson, Fred Ashcroft

Ohio – Gary Leisure (unopposed)

At Large – Theo Hug, Joel Greenisen, Linda Misiasek, Emily Gibson and Brent Leninger.

It was noted that the Nominating Committee had checked the proposed candidate's applications and all was in order. Hendershot moved to accept the Director's Candidate slate as presented. Duvall seconded. Motion carried. It was also noted that the slate was published on the Haflingerfriends web list without the knowledge of the Board and that the President would speak to the Nominating Committee Chair about this error.

Changes to by-laws are still awaiting response from the By-Law Committee. It was noted that Brian Winkler is expected to have suggested changes ready for presentation to the Board by the end of this week. Hendershot noted that members have been waiting for these changes for almost a year and that action should be taken before the Annual Meeting.

President Sutton presented a 3-year vs. a 5-year lease and recapture chart for office space. Discussion followed regarding the most cost-effective way to lease new office space. The proposed property is 1840 square feet. The landlord would install a 90% efficient furnace, 3 ton air conditioning unit, 2 ceiling fans and remove overhead door, frame opening, two windows, match exterior siding, fur out entire interior west wall, drywall, and paint. Decent commercial grade carpet will be installed and drywall columns and back wall, frame, drywall above bathroom and paint. Base rent would be \$900 for the first year, \$1000 the second and third years and \$1100 the fourth and fifth years. Total monthly rent with renovations as noted would be \$1121 for the first year, \$1346 for the second and third years, \$1446 for the fourth year and \$1471 for the fifth year. After calculation, Hendershot moved to proceed with negotiations of a 5-year recapture with a 5-year lease and swapping of drywall and enclosed columns for a new, enclosed conference room, with taxes to be included in the bottom line as shown. Duvall

seconded. (10) YES – Duvall, Greenisen, Hendershot, Leisure, Rousseau, Smith, Sutton, Yoder, Young, Inabinett. (1) NO – Wallace.

Short discussion followed regarding fee structure revision. President Sutton noted that the 2003 profit and loss report showed a loss of \$4,488.27 and suggested AHR take steps to gain more income. Greenisen suggested trying to recruit more members and more advertising before increasing member fees. Wallace suggested waiting for membership surveys to be returned before making any changes. Hendershot suggested a presentation be made at the upcoming Annual Meeting in October and Yoder suggested forming a committee whose purpose would be to find ways to create more income for the AHR. It was agreed that Levi Yoder as Chairman of the Finance Committee would be responsible for making the presentation at the Annual Meeting. Hendershot noted that the two Judges Clinic made a combined profit of \$1200 and that more education clinics, etc., may be a good way to increase dollars.

Young requested confirmation of the date that the AHR Board would be hosting WHF President Hannes Schweisgut. Saturday, September 18th in conjunction with the Ohio inspections and classification will be the date for this activity.

Hendershot asked if AHR had received any official response from HBO yet. Sutton confirmed not and noted that the HBO Extravaganza and Membership Meeting is Labor Day weekend and that it is possible an official response would be forthcoming shortly after that time.

Hendershot asked about the status of the video project. Sutton confirmed that he had not received the finalized version of the video from Lee Golinello yet. Young suggested that the video be completed in time to view and distribute at the Annual Meeting in October. Leisure stated it would take 2-3 weeks to copy the video and it was generally agreed that time is of the essence in completing this project.

Young proposed that the annual elections be made later each year (approximately one week following the annual meeting) so that members have time at the Annual Meeting to meet the candidates and make a more educated decision when voting. It was decided that this idea would be readdressed at the December Board meeting.

Greenisen moved to adjourn. Rousseau seconded. Meeting adjourned at 9:52 p.m.