

| TOPICS | DISCUSSION |
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| Call to Order and Attendance | March 1, 2006, meeting called to order by Paul Sutton at 8:07 p.m. Attending were: Paul Sutton, Theo Hug, Bob Duvall, Art Winder, Mike Dowd, Mike Bobal, Willie Lehman, Levi Yoder, Dave Kraus, Bill Jameson, Emily Gibson, and Gary Leisure with Anita Sweeney was present as recorder. Mike Dowd joined. |
| I. Old Business | Motion passed: February meeting minutes approved on line. Motion passed: The following Directors voted on line to put all BOD minutes as inserts in the magazine from now on to allow for more space for articles in the magazine: Bobal, Dowd, Duvall (with reservations), Gibson, Jameson, Leisure, Sutton, Winder |
| II. Office Update – Ruth Schwab | <p>The staff continues to work diligently to clear up the backlog generated by the December foal rush and the membership renewals. As of today, we have 1,584 members that have renewed for 2006.</p> <p>Transfers received prior to February 6th have been logged through bookkeeping and sent on to the pedigree department. The pedigree department reports that all the 2005 foals have been processed except for those still waiting on DNA reports or some additional information. Transfer processing is about a week behind bookkeeping.</p> <p>Sheila has also completed the transfers from the Keystone sale, except for a few that are being held for additional information. The February Boone County sale transfers have just arrived and we should be able to begin processing that sale shortly.</p> <p>An updated price list has been posted on the website which reflects the upcoming price increases. Membership cards sent out after today will also receive a copy of the updated price list. There were a couple hundred membership cards that were sent out before we updated the price list. Any member that got the price list that does not show the upcoming price increases can download one from the website or contact the office to have one mailed.</p> |
| III. Committee Reports and Approval of Committee Members | |
| 1. Youth | <p>Dave Wilson and Carolyn Sutton - Co-Chairs Members: Levi Yoder (Director Representative), Leona Loller, Judy James, Elaine Durlin and Aileen Ayers.</p> <p>A winter newsletter has been sent out to all youth members. The committee is planning a riding clinic at the Indiana sale for youth members. Jennifer Rousseau will be the clinician.</p> |
| 2. By-Laws | <p>Bill Jameson – Chair Members: Willie Lehman and Chuck Kohler</p> <p>Proposed By-Law changes will go out for membership vote in the April/May magazine as an insert in order to get them back by June 15th so BOD elections can proceed in a timely way. The Committee proposes the following Bylaws changes be presented to the membership for consideration:</p> <p>Motion passed: Sutton moved and Gibson seconded the following proposed Bylaws Changes be presented to the membership for a vote:</p> <p>Article 1, Section 2: Objectives: Add at the end of last sentence: including the American Haflinger Fund Corporation.</p> <p>Article 3, Section 1: Annual Meeting: Remove: last sentence in paragraph</p> <p>Article 4, Section 1: Responsibilities: Add at the end of paragraph: AHR Directors shall be responsible for the annual appointment of Directors to serve the American Haflinger Fund Corporation.</p> |

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| | <p>Article 4, Section 4: Election of Directors: Remove: the “first” term of office and replace with the “current” term of office.</p> <p>Article 4, Section 4, Second Paragraph: Election of Directors: Remove first sentence and replace with: Elections are to be held annually. New directors will take office at the annual Board of Directors meeting which will be held the week following the annual membership meeting.</p> <p>Article 5, Section 1: Officers: Remove: last sentence in paragraph.</p> <p>Article 6, Section 1-F: AHR Youth: Remove sentence as written and replace with: The AHR Youth Committee will handle youth activities.</p> <p>Article 8: INDEMNIFICATION: Remove existing paragraph and replace with:</p> <p>This Corporation shall indemnify all past and present Directors, Officers and agents of the Corporation, their heirs or executors from and against all cost and expenses incurred by or upon them in connection with or resulting from any suit, action or proceeding to which they may be party by reason of their being or having been a Director, Officer or agent of the Corporation as may be provided for under the laws of the State of Ohio, except in relation to matters to which any such Director, Officer or agent of the Association, past or present, shall be adjudged in such suit, action or proceeding to be liable for negligence in the performance of duty. Before any cost or expenses are incurred as provided in this section, the Corporation shall be consulted as to such indemnification.</p> <p>Supplement: I: Regions: Change: Reviewed date to 2005.</p> |
| <p>3. Classification</p> | <p>Jennifer Rousseau and Robert Eicher – Co-Chairs Members: Theo Hug, Abram Miller, John Dunkel, Brandy Wagner and Mike Dowd.</p> <p>Committee proposals for membership and other issues were received by email on the day of this meeting so some of the directors have not received the information or have not reviewed it. Tabled until next month. Dowd is to call co-chair Rousseau Regarding committee issues.</p> |
| <p>4. Nominating</p> | <p>Buzz Barr – Chair Members: Brian Winkler, Paul Sutton and Anita Sweeney</p> <p>Forms have been set up on the AHR website for potential candidates to download.</p> |
| <p>5. Finance</p> | <p>Levi Yoder – Chair Members: Abram Miller and Paul Sutton</p> <p>End of February profit/loss figures reviewed and are as expected. Meaden and Moore, accountants, will do the annual review. They won’t start until May 1. Their estimated fee won’t exceed \$4,100.</p> |
| <p>6. Futurity – SIP</p> | <p>Jennifer Sutton – Chair Members: Bill Jameson and Anita Sweeney</p> <p>Enrollment forms were in the February/March <i>Haflinger Horse</i>. Mailings will be sent out in April to all those who participated in the 2005 show. The ribbons are being ordered and judges are being hired. Help is needed at the fall sale for fund raisers and for the stallion service auction. Jennifer Sutton and Anita Sweeney talked yesterday by phone about ways to come up with donations and sponsorships for the 2006 Futurity.</p> |
| <p>7. Judge</p> | <p>Joel Greenisen – Chair Members: Jennifer Rousseau and Mike Bobal, Bob Bishop, Dayl Phillip</p> |

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| | <p>Joel plans a clinic on Thursday in Ashland. Hannes is to get someone to come over to give a clinic. There are two areas that need improvement. 1 is to catch up on paperwork on the system has not functioned at a high percentage at all and see if here are ways to streamline it to be more functional.</p> <p>Motion passed: to accept Bob Bishop and Dayl Phillip as members of the Judge Committee. Gibson moved. Paul Sutton seconded. No objections</p> |
| 8. Membership | <p>Bob Duvall – Chair Members: Art Winder and Leon Troyer</p> <p>The Affiliate Membership proposal was turned down by the By-Laws committee. There is no other business to report.</p> |
| 9. National Show | <p>Lou Sutton – Chair Members: Bill Jameson, Brent Leininger, Steve Verhoff, Jennifer Sutton and Carolyn Sutton</p> <p>Lou is working on the show schedule and is in process of hiring of judges.</p> |
| 10. Planning | <p>Willie Lehman and Chuck Kohler – Co-Chairs Nothing new to report</p> |
| 11. Pedigree | <p>Theo Hug – Chair Members: Ray Miller, Abram Miller, Anita Sweeney and Dave Kraus</p> <p>Our committee has had some discussion concerning color the last few weeks (white markings). Anita did research of some other breeds who have information available on-line and we are planning to suggest some changes in the near future</p> <p>We are also concerned about another issue because many Haflinger owners did not make the transfer at their own cost and by the time limit within our rules. They just gave the transfer paper and registration papers to the buyer along with the horse and the new owner had to process the papers and pay the fee themselves. Suggestion from a committee member that there be a place for both buyer and seller to sign. There was also discussion about asking non-member buyers to pay the non-member price for the transfer even if the seller is a member. Currently member transfer fee charge is applied.</p> <p>The Pedigree Committee will have some suggestions in the future to try and resolve this. We need to make sure that buying a Haflinger is a good experience for new buyers. Some people are repeat offenders in not paying for transfers.</p> |
| 12. Personnel/Office | <p>Paul Sutton – Chair Members: Levi Yoder, Gary Leisure, Theo Hug and Carolyn Sutton</p> <p>Nothing to report from the committee this month. There will be contact made regarding possible replacement HP computers for the office.</p> |
| 13. Points/Awards | <p>Danny Inabinett and Ann Walton – Co-Chairs Members: Doris Thomas, Edie Ferguson and Art Winder.</p> <p>Nothing to report.</p> |
| 14. Promotions/ Advertising/Regional Support | <p>Mike Bobal – Chair Members: Dave Kraus and Lisa Schott</p> <p>The following ads were funded: Rider and Whips.....Two issues each Indiana and All Eastern sale will have half page ads</p> |

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| | <p>Thanks to PSHO and President Brian Gratzner for his efforts in getting Armstrong Cable Co., which serves Western PA and three surrounding states to video the Haflinger show on July 1 2006. They will add this to their programming and I furnished them copies of the AHR tape which will be shown on their channel many times as a filler. Adelphi is a larger company and met with local people and hopefully later on he can meet with the national organization members.</p> <p>Paul Sutton attended the World Horse Expo and the Haflinger booth was paid for by Keystone Organization. It was a huge success and all the literature was given out.</p> |
| 15. Publication | <p>Gary Leisure – Chair Members: Emily Gibson, Judy James, Art Winder, Linda Winder, and Anita Sweeney</p> <p>3200 issues of the Feb/March magazine were printed and just under 3000 mailed out. Total expense was \$15,198, printing costs per issue works out at \$3.42 an issue and with the editor/layout compensation it comes to \$4.79 per issue if mailed and \$4.20 if not mailed. We are picking up some on advertising. When the price goes up, we should cover expenses for subscriptions as we are just barely making it on \$30 annually.</p> <p>\$9,690 for February/March for advertising. \$6,000 so far for April/May.</p> <p>Corporate Sponsor would be able to place rate at member price with one year fee. Publications Committee to come up with a advertising packet for potential corporate advertisers.</p> <p>Discussion about ways to pick up new subscribers and advertisers, including offering percentage of contract incentives to members who deliver new corporate advertising to the magazine, distributing the magazine to hospitals and libraries, and hiring someone on contingency for getting advertising. Work with Promotions Committee may be fruitful.</p> |
| 16 Sales | <p>Dave Wilson and Danny Inabinett – Co-Chairs Members: Phil Greenisen and Levi Yoder</p> <p>Today is the first day consignments are open for the summer sale.</p> |
| 17. Website | <p>Emily Gibson and Gary Leisure – Co-Chairs Members: Mike Dowd and Office Advisor, Ruth Schwab</p> <p>Hits are increasing with almost 7,000 hits on home page per month. Number 1 website when they search for Haflinger Horse on Google. Free 30 word text classified ad will be offered to all AHR members this year. The most popular pages on the site after the home page is the farm directory page, breed standards, the classified ads and the magazine page, in that order.</p> |
| 18. Video Committee | <p>Lee Golinello – Chair Member – Dave Kraus</p> <p>Nothing new to report</p> |
| 19. Performance Evaluation Committee | <p>Robert Eicher – Chair, Members: Lou Sutton, Brandy Wagner, Glen Yoder, Emily Gibson and Peg Brown</p> <p>Committee has had an initial conference call and have agreed that minimum age for riding or driving performance assessment would be age 3, and that in hand performance could be considered for under age 3. There will likely be an obstacle course and a judge would gauge the horse's response to the obstacles as part of the assessment of disposition and character. There is also consideration of accepting show record performance as a substitute for doing a formal performance evaluation. Committee members will research various performance evaluation</p> |

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| | <p>formats, including the Telus "Battle of the Breeds" and research drug testing. Several equine behavior books will also be studied. The hope is to organize a "demonstration" performance evaluation somewhere in the Midwest this year for members to have a sense of what will be looked for and how the rating will be done.</p> <p>Private and corporate sponsorships for the program will be sought. Purina has expressed interest in being one of a number of sponsors.</p> |
| 20. AHFund | <p>Dave Wilson, Levi Yoder, Brent Leininger, Chuck Kohler, Carolyn Sutton, and Paul Sutton</p> <p>Nothing new to report.</p> |
| New Business | <p style="text-align: center;">Proposed Membership and Director's Meetings for October</p> <p>*Thursday: Membership meeting social hour 4:00 Meal at 5:00 Meeting at 6:00 till 8 or 9</p> <p>*Friday: Sale – Check in and Preview Stallions & Geldings sell Friday Evening</p> <p>*Saturday: Sale</p> <p>*Sunday: Day off</p> <p>Monday: Director Meeting would start at 8:00 A.M.</p> <p>Tuesday: Continue meeting with 8:00 A.M. End meeting Tuesday evening.</p> <p>Wednesday: Open house at office. Breakfast at office.</p> <p>Proposed Schedule of Election Process:</p> <p>Biography and signature forms are available any time after Jan. 1st. Biography and Signatures forms are to be in to office by July 15th. Ballots sent out by Aug 15th. (First class mail.) Counting of votes – Week of Oct. 1st. Directors Meeting – Oct. 30, 31.</p> <p>HBO Update:</p> <p>There is a meeting scheduled between AHR and HBO for Saturday, March 18, after the Mt. Hope Sale</p> <p>Letters Received:</p> <p>Several member letters were received by the Board and were reviewed. One letter will have a response from Sutton. The other two did not request a response.</p> |
| Adjournment | <p>Motion made by Theo and seconded by Dave that the meeting be adjourned. The meeting was adjourned at 10:55 p.m.</p> <p>The next meeting will be Wednesday, April 5, 2006.</p> |